

YOUR ITALIAN OEM PARTNER

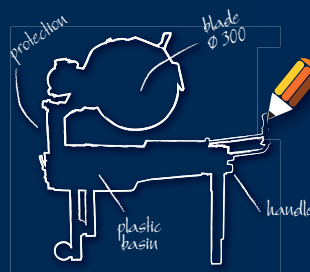
- 100% Italian design & manufacturing.
- Technological vanguard, top quality systems and tools.
- 47 years in business.
- More than 700 Ghelfi-branded products shipping ex stock.
- Direct internal control on all phases of the production process.
- Easy, quick and inexpensive access to product customisations.
- 30%+ of revenue in OEM business since 2010.



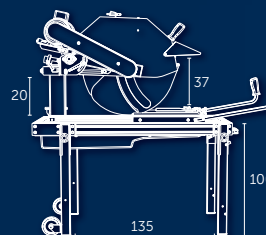
Via Triumvirato, 55/3 - 40132 BOLOGNA, Italy
Tel. +39 051 311905 - Fax +39 051 380953
www.ghelfi.com - contatti@ghelfi.com



SMALL BUSINESS OEM PROGRAM



**we collect
your needs,**



**we design
them**



**... and make
your saw!**

ITALIAN MANUFACTURER

ITALIAN MANUFACTURER

AN INNOVATIVE PARADIGM IN THE WET SAWS INDUSTRY

FEATURES AND BENEFITS

- **Private branding at zero extra order quantity.**
Marketing efforts 100% returned into Partner's brand value.
Each sale adds to Partner's customer loyalty.
- **Outsourced technical competence always at Partner's side.**
Readily accessible product customisations help Partner meet regional challenges.
- **Total cost predictability on certified & tested OEM products.**
Hands-free Partner's pricing policy.
Total liberty on sales network organisation.
Easy penetration into additional market segments/niches.

myFACTORY SERVICES AND ADDED VALUES

- Technical consulting and support.
- Contract-engineering on 100% original models.
- Contract-manufacturing on Partner's designs, Ghelfi designs, or customised variations.
- Partner's sales force training on supplied models and their competitive positioning.
- Partner's customer service personnel training.
- Partner-branded operations & service manuals.
- Support on Partner's sales literature development.
- Available CE-certification, or support in Partner's certification process.

